

Vent-Axia OnAir Newsletter August 2011

Welcome from Ronnie George

Welcome to the August issue of On-Air, Vent-Axia's customer newsletter.



Receiving the Royal Warrant is an achievement in itself and we are thrilled to have it renewed. We work extremely hard ensuring our products are always at the forefront of design and made to the highest standards. This achievement cements our position as the market leaders.

We are delighted to launch the new Silent Fan which finally puts an end to the issue of noisy bathroom extract fans once and for all. Anyone who gets up early and is worried that their extract fan will wake the family will understand. The new Silent Fan is a major innovation that will help resolve this issue for homeowners.

It was fantastic to see Vent-Axia on the TV and be able to help such a worth cause on the BBC's DIY SOS programme where we provided a Sentinel Kinetic to help a struggling family in Cirencester.

And finally I'm excited to see the first copy of our [Product Selector](#) which will be in stock in the next couple of weeks. The guide will help you navigate through our product range with a host of features and benefits as well including the latest trade prices.



Ronnie George

By Royal Appointment

In recognition of Vent-Axia's outstanding product range and high standards of service, HM The Queen has renewed the company's Royal Warrant. We will continue to develop and expand our range to meet future requirements and with this ethos we believe we will be providing the best for our customers and keep the Royal Warrant for years to come. Vent-Axia has held a Royal Warrant since it was first granted by HM The Queen in 1985.



NEW: Join the Silent Revolution!

Can you hear that annoying hum coming from the bathroom or downstairs toilet? That will be the sound of your fan, working as it should be but that irritating noise is enough to drive anyone mad. Vent-Axia has launched the new Silent Fan to solve just this problem.



The innovative Silent Fan is the quietest ever intermittent bathroom and toilet fan operating at just 16dB(A) - a significant 75% improvement over typical intermittent bathroom fans!

Simple to install and maintain, the Silent Fan is the perfect choice for every home. It is designed for wall, ceiling, window and panel mounting, and it will also fit existing 100mm ducts, making it ideal for replacement applications. Also compatible with low energy lighting, the Silent Fan is a true all-rounder.

Condensation remains a major problem in many homes in this country, resulting in damage to the fabric of properties, mould growth and poor air quality. But a noisy fan will more likely be switched off than used to provide the effective ventilation which is clearly the answer.

Providing stylish and silent ventilation without compromising on performance, the Silent Fan is a single 100mm axial fan capable of two speed operation. It can comfortably meet the ventilation requirements of most bathrooms and toilets, performing at 15l/s or 26l/s. Available as a standard model (VASF100) or with an overrun timer (VASF100T) which is adjustable between 5 and 30 minutes, it complies fully with Building Regulations Part F and Part L.



NEW: Vent-Axia Appointments

Vent-Axia have promoted David Cook to Product Marketing Manager – Non-Residential. David's key role will be to develop Vent-Axia's Lo-Carbon range of solutions for commercial and industrial applications, building on the pioneering success of its Sentinel Totus on-demand energy recovery ventilation (D-ERV) system.



David moves to his new position from the role of Technical Support Manager at Vent-Axia.

We also welcome the following people who have joined us during June and July.

Garry Harris	Materials Handler
Andrew Gordon	Production Operator
Stephen O'Toole	Production Operator
Christopher Payne	Production Operator
Aaron Rooker	Production Operator
James O'Neill	Sales Executive - D & R
Daniel Rollings	Product Marketing Executive
Lisa Entecott	Customer Services Advisor

Vent-Axia Provides Continuous Ventilation for Coast and Country

Vent-Axia's ground-breaking Lo-Carbon™ Centra and Quadra fans have helped improve the indoor air quality for residents at a block of flats. The flats known as Spencerbeck are located in the Ormesby area of Middlesbrough. They were refurbished by Coast & Country as part of the Decent Homes programme.



Coast & Country is one of the largest regeneration and social housing providers in the North-East of England. Since the successful installation of Vent-Axia's Centra and Quadra fans into the nine-storey tower block of 72 high-quality, affordable flats at Spencerbeck, Coast & Country now specifies both products as standard for all its investment works.

The aim of the refurbishment at this development was to bring the flats up to modern standards, making them more sustainable and improving residents' quality of life. Old intermittent fans in kitchen and bathroom areas were replaced by new continuous running Lo-Carbon™ Centra and Quadra products to provide an ultra-quiet, energy efficient and easy to fit alternative.

"After significant evaluation and testing, Vent-Axia's Centra and Quadra fans came out on top as the most beneficial to residents to improve the air quality within our properties whilst also proving to be pleasing on the eye" said Robert Baillie, Procurement Manager at Coast & Country "Since the products' installation, the constant trickle and boost facility has successfully removed condensation and mould growth within the flats."

Sentinel Kinetic with 6 million viewers!

When a property in Cirencester, Gloucestershire was in desperate need of a whole house ventilation system, Vent-Axia was only too happy to step in. The company supplied its energy efficient Sentinel Kinetic mechanical ventilation with heat recovery (MVHR) unit to the BBC One series 'DIY SOS: The Big Build' as part of a life changing transformation to the home of the family.



The home was undergoing an extensive refurbishment programme after it had been left half renovated due to a lack of funds. The situation had caused an enormous strain on the family and exacerbated the depression suffered by the mother and daughter. In the project, Vent-Axia's solution has helped to provide excellent indoor air quality and a reduced carbon footprint to the property, thanks to the company's pioneering Lo-Carbon™ technology.

"The whole house was fitted with new windows and was completely reinsulated meaning a heat recovery system would work perfectly" comments Charlie Luxton who led the project team. "I have worked with Vent-Axia previously and am always impressed with the effectiveness of its products. Vent-Axia's Sentinel Kinetic technology is very quiet in operation, meaning the homeowner can keep the ventilation system working continuously without it affecting their day to day life. We also included a boost button near to the sink so the ventilation can be increased when needed."

Charlie continues "Keeping humidity down in old buildings is often a problem, but with the humidistat sensor in the Sentinel Kinetic this issue is solved. I also like the fact there is a manual override on the Sentinel Kinetic and that it does not need to be connected to the light switch."

Read the full details here: <http://www.vent-axia.com/news/latest-news/vent-axia-answers-heat-recovery-sos-family-need-03-aug-2011.htm>

COMING SOON: Fly Killers

With four models covering a range from 50m² to 150m² our new range of insect killers are perfect for domestic or commercial applications.

Made from high quality aluminium and consuming as little as 5.5W with energy efficient UV-A lamps they are durable as well as being either wall or floor mountable. The items are also fully protected by an outer mesh and approved for safety.

Speak to your local representative today for further details.



Vent-Axia Literature



Ensure you are kept up to date with the latest literature from Vent-Axia by visiting www.vent-axia.com/downloads. If you would prefer hard copies please speak to your local representative or contact marketing at marketingdept@vent-axia.com

Latest literature includes the September 2011 Product Selector and the Guide to the Building Regulations.

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